## John Betty CIOB, FFB, APM

### **GARDEN TOWN** "MORE THAN JUST AN IDEA"





### **Places for Everyone**



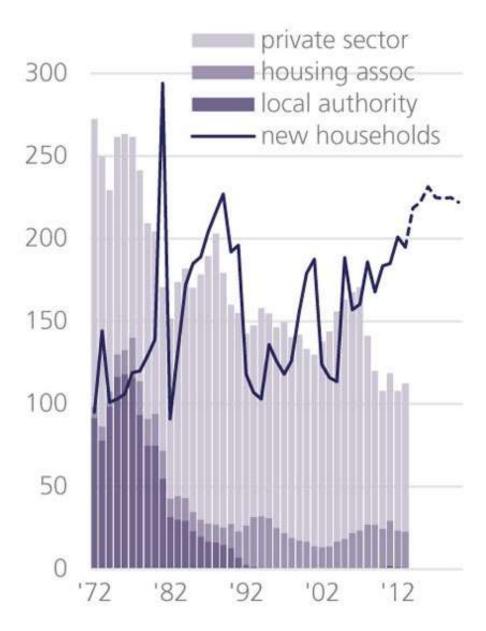




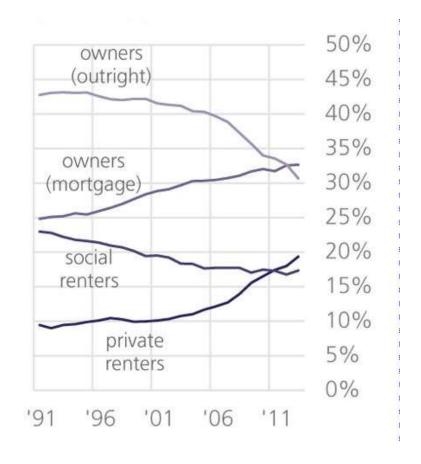


#### The Challenge

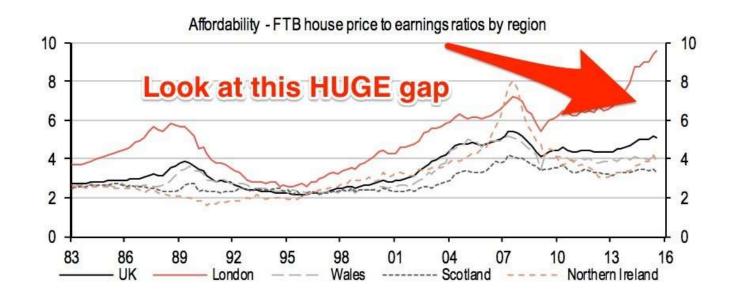
Public/Private
..... The Changing Balance



# The Challenge Compounding the Challenge



Source: CML



#### The Challenge

The System Doesn't Really Satisfy Anybody















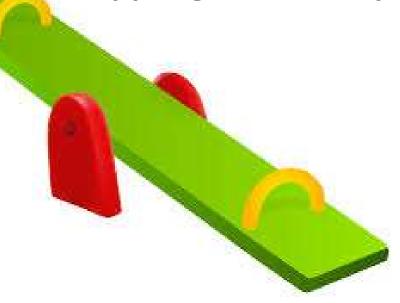


#### **Differing Objectives**





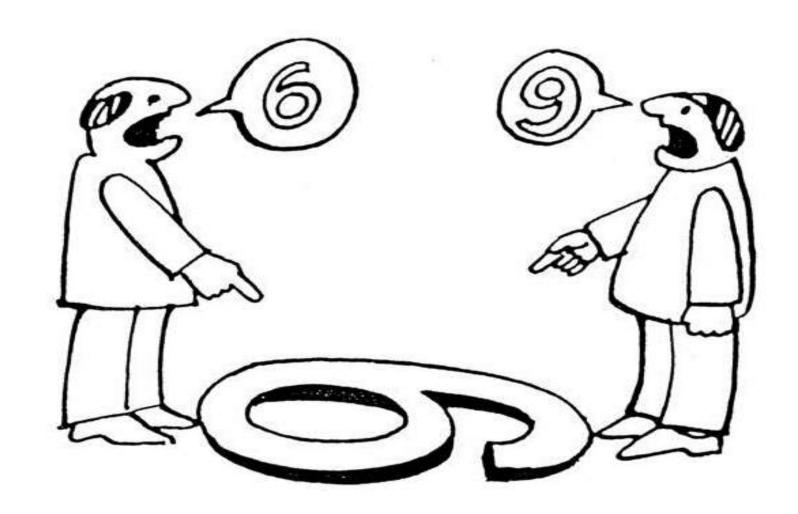
# The Opportunity Grappling with the Symptoms



Balancing volume with sustainability and quality



### **Changing the Perception**



# The Opportunity A Different Approach



**Short** 





Medium



Long



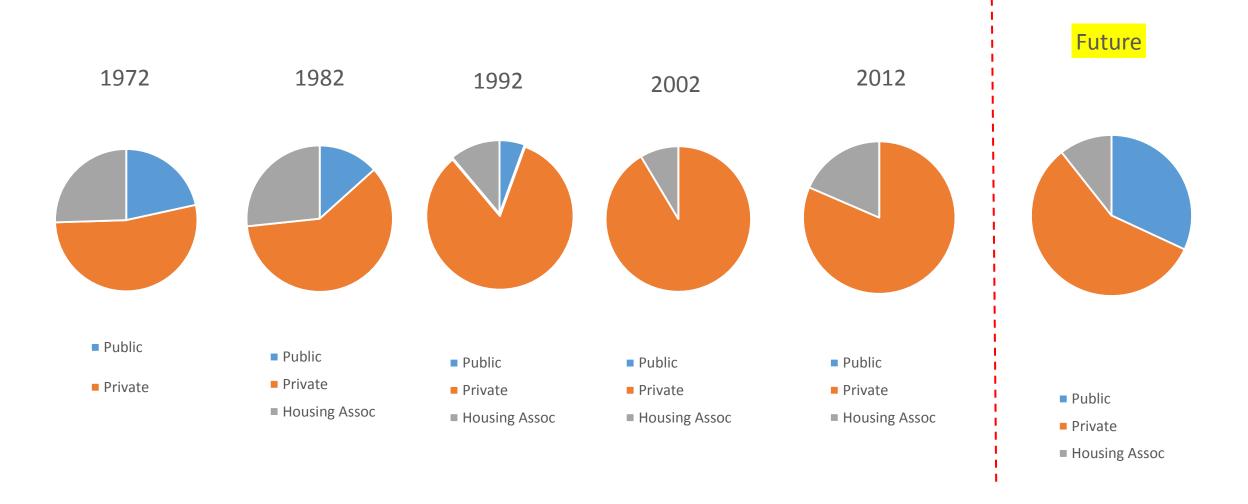








#### **Public/Private – The Changing Balance**

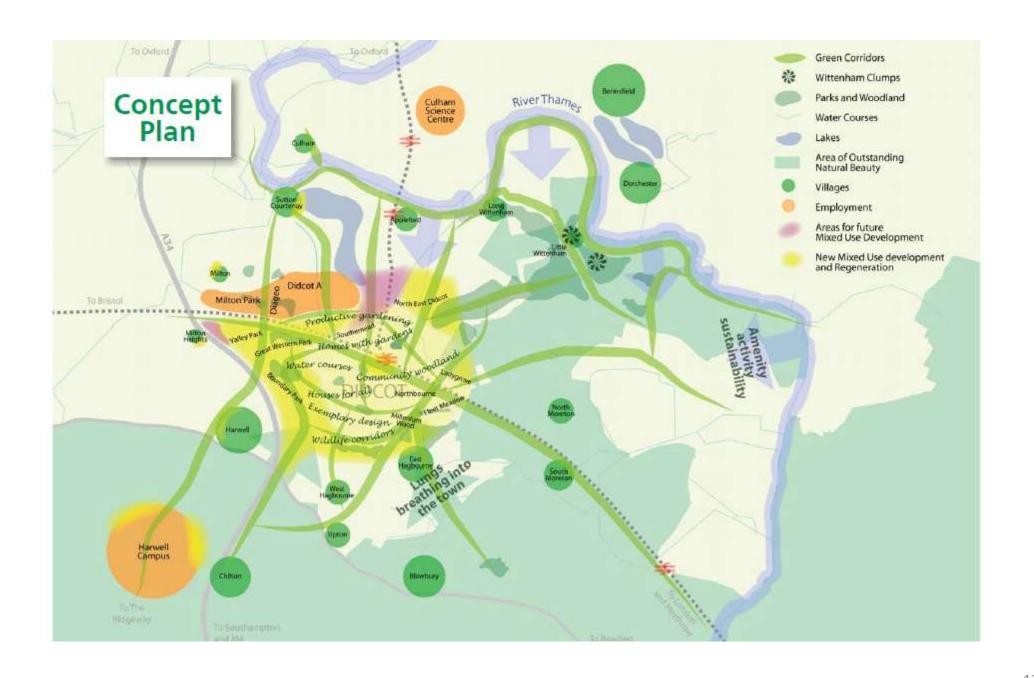


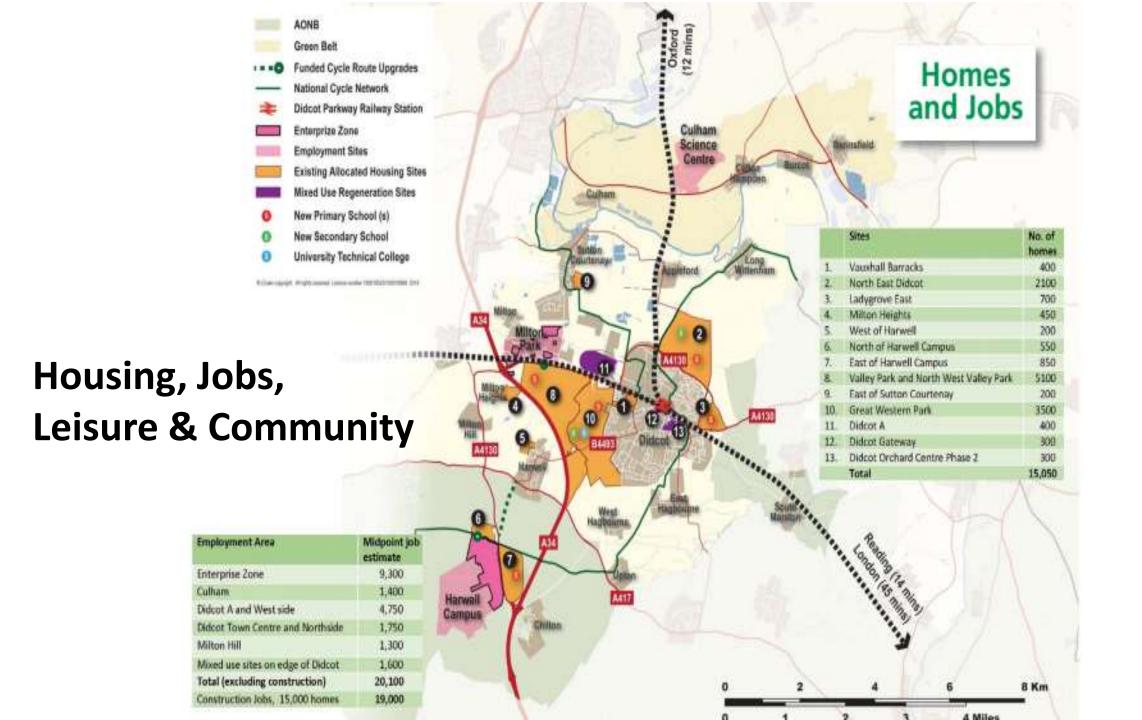
#### The Opportunity

#### **Garden City Principles – New Paradigm**

- Strong vision, leadership and community engagement
- Land value capture for the benefit of the community
- Community ownership of land and long-term stewardship of assets
- Mixed-tenure homes and housing types that are affordable for ordinary people
- Beautifully and imaginatively designed homes with gardens in healthy communities
- A strong local jobs offer in the Garden City itself and within easy commuting distance of homes
- Opportunities for residents to grow their own food, including allotments
- Generous green space, including: a surrounding belt of countryside to prevent sprawl; well connected and biodiversity-rich public parks; high-quality gardens; tree-lined streets; and open spaces
- Strong local cultural, recreational and shopping facilities in walkable neighbourhoods
- Integrated and accessible transport systems







## The Proposition Public/Private Sector - Changing Roles

#### **Public Sector**

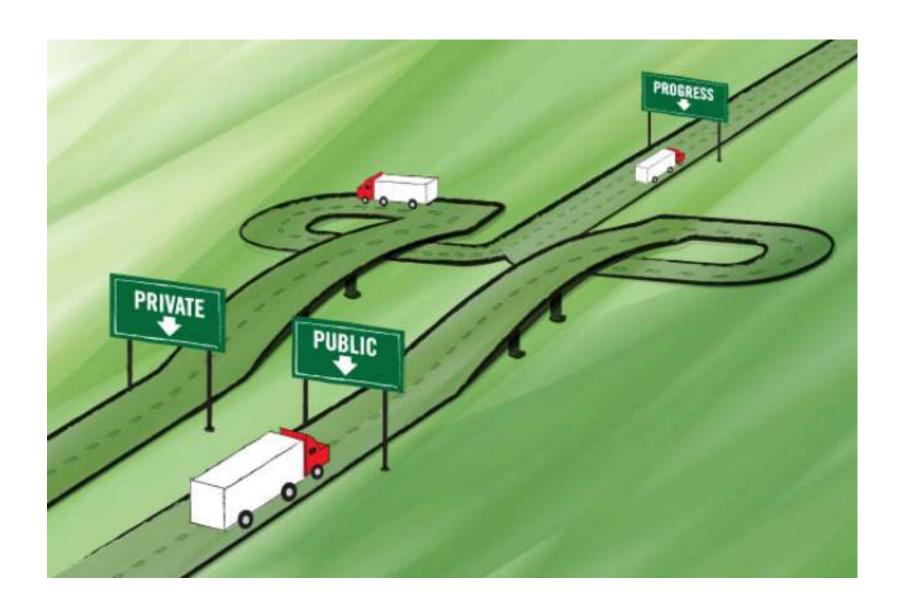
- Direct Strategic investment in land
- Community benefits from land uplift
- PWLB borrowings at circa 1-1.5%
- JV investment income streams
- Long term retained investment ownership – passive capital
- Investment in infrastructure revenues
- Leverage investment Roads, Heat Networks
- Institutional Investors

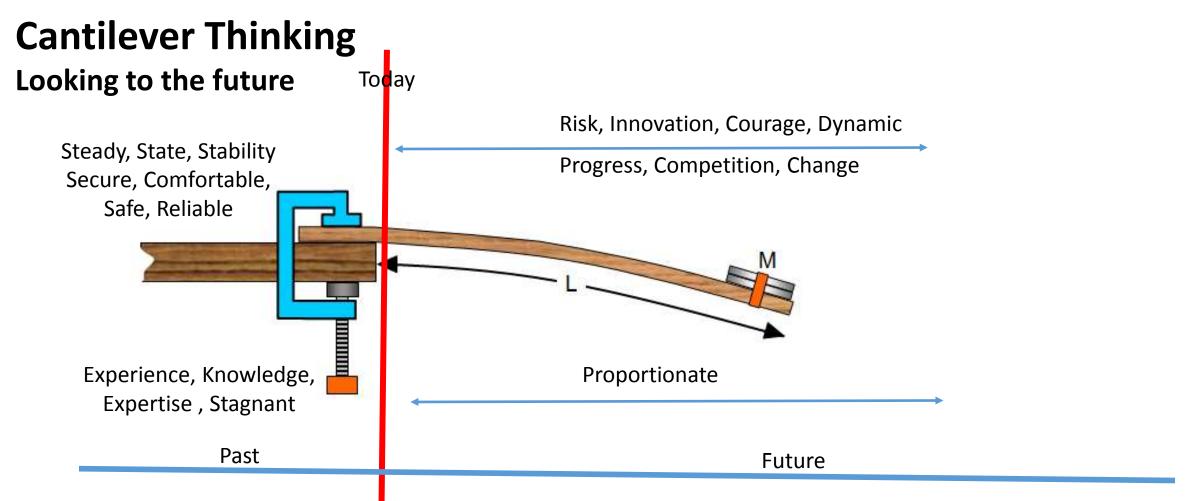
#### **Private Sector**

- Investment in Land
- Development
- Sales and Marketing
- Supply Chain Delivery
- Short Term Finance
- Planning Expertise
- Land



### **Single Objective**







#### **The Opportunity**

#### The System that Encompasses Everyone













#### **Full Commitment**

