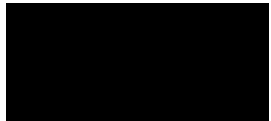


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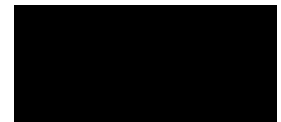
RIBA for Clients

Results of the

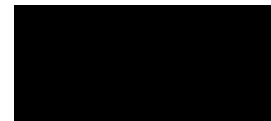
'Working with Architects' Client Survey



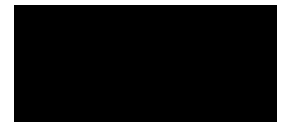
Martyn Evans, Estate Development Director, Dartington Hall Trust



Martyn Evans, Estate Development Director, Dartington Hall Trust

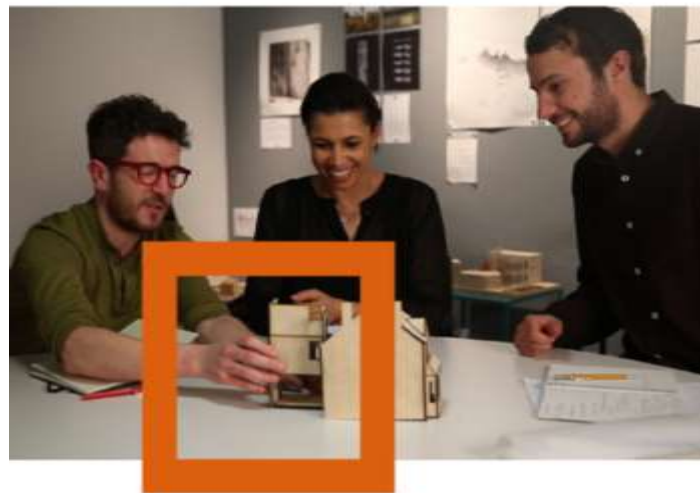


Martyn Evans, Estate Development Director, Dartington Hall Trust



'Working with Architects' Client Survey

Client & Architect






What Clients think of Architects

Feedback from the 'Working with Architects'
Client Survey 2016

Client & Architect report

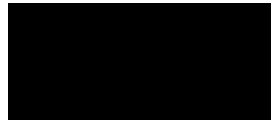
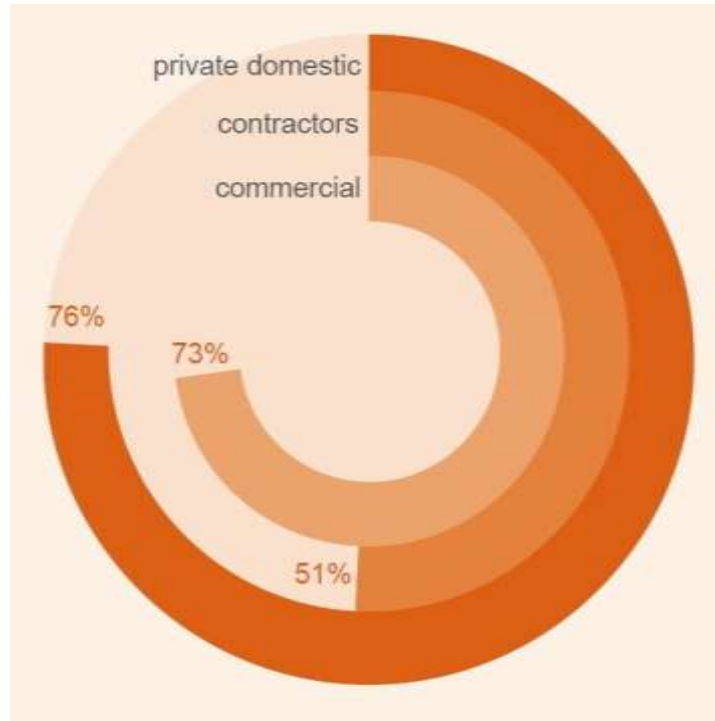




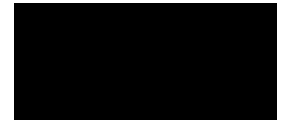
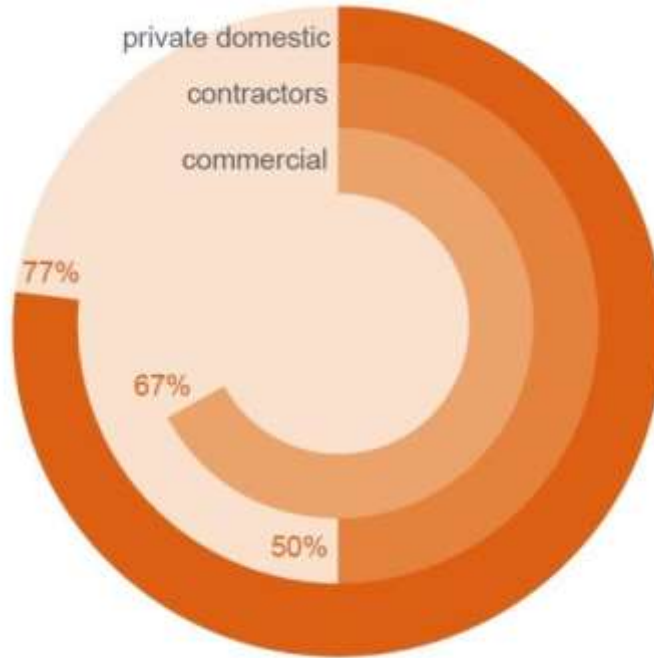
   #workingwitharchitects

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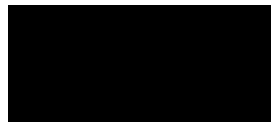
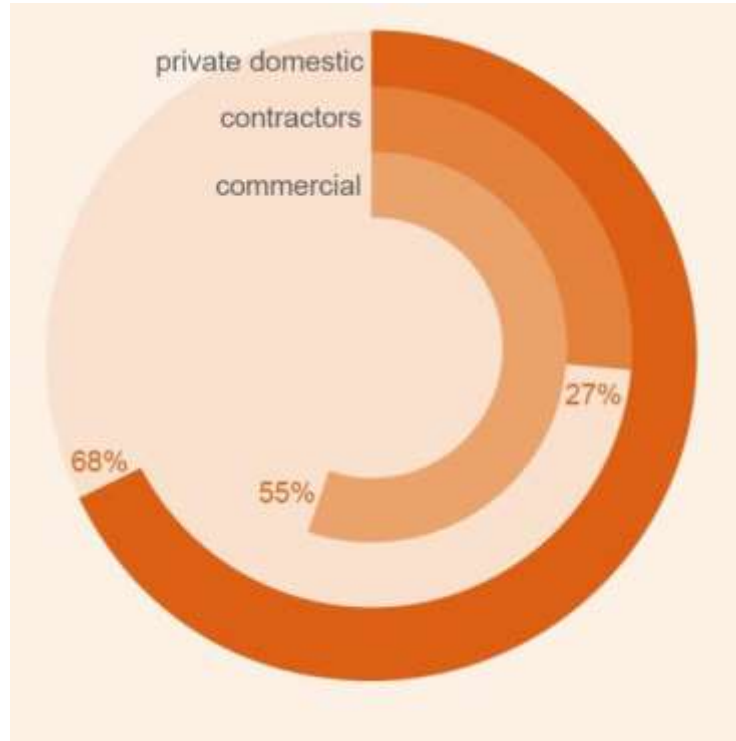
What clients have told us – project overall



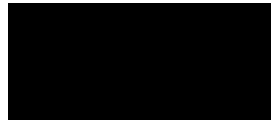
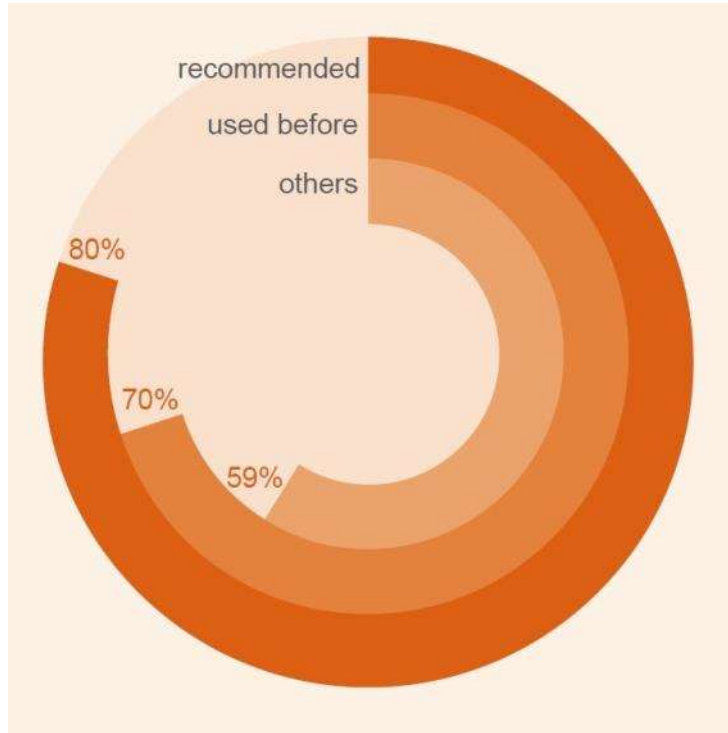
What clients have told us – technical skills



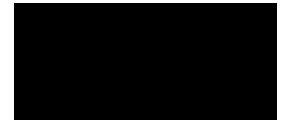
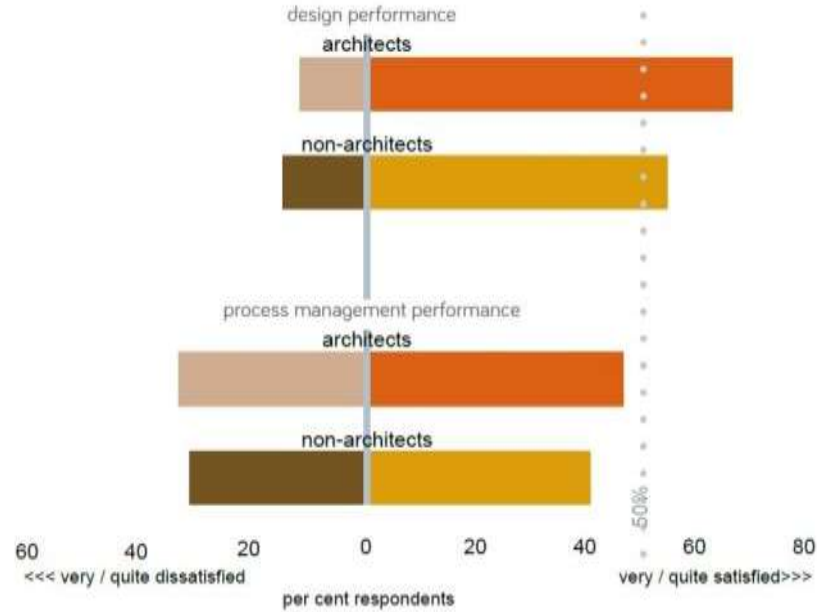
What clients have told us – process management



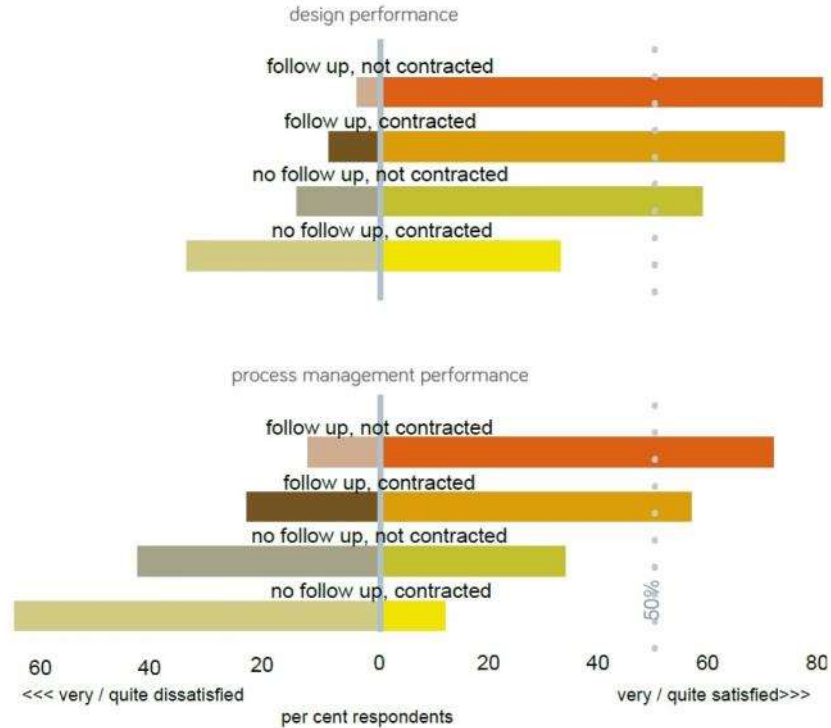
What clients have told us – selection method



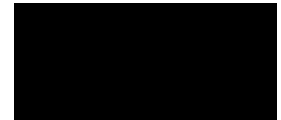
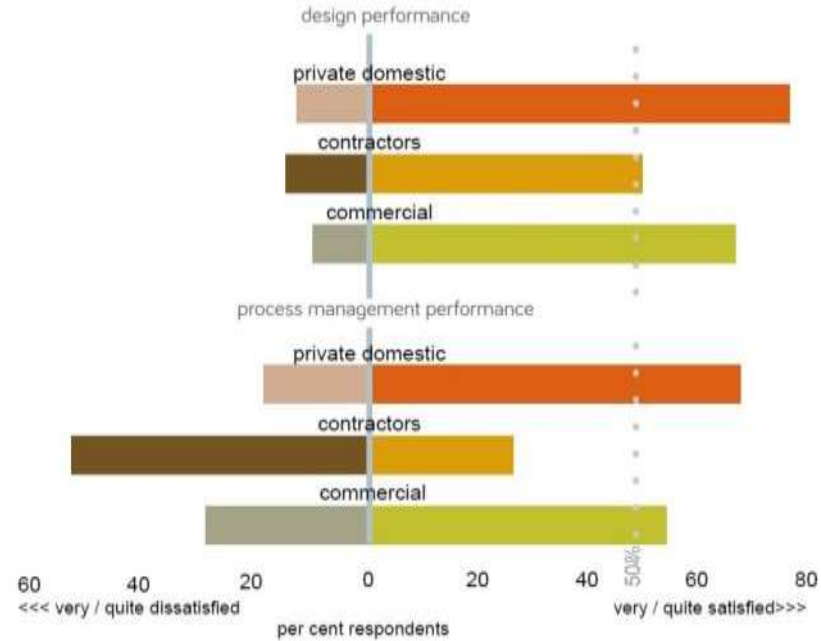
What clients have told us – architects v non-architects



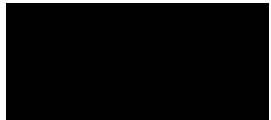
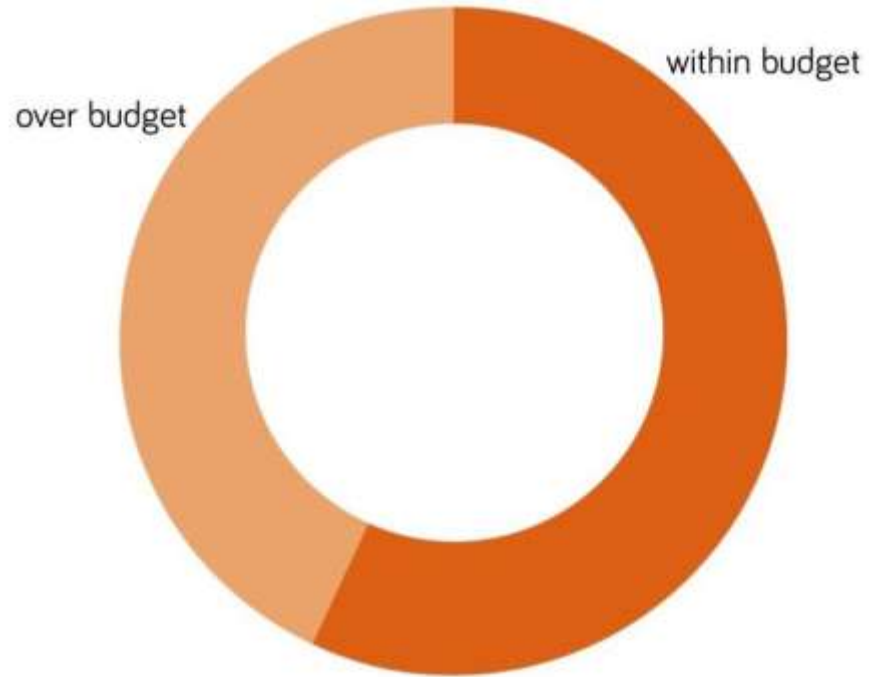
What clients have told us – effect of following up or not



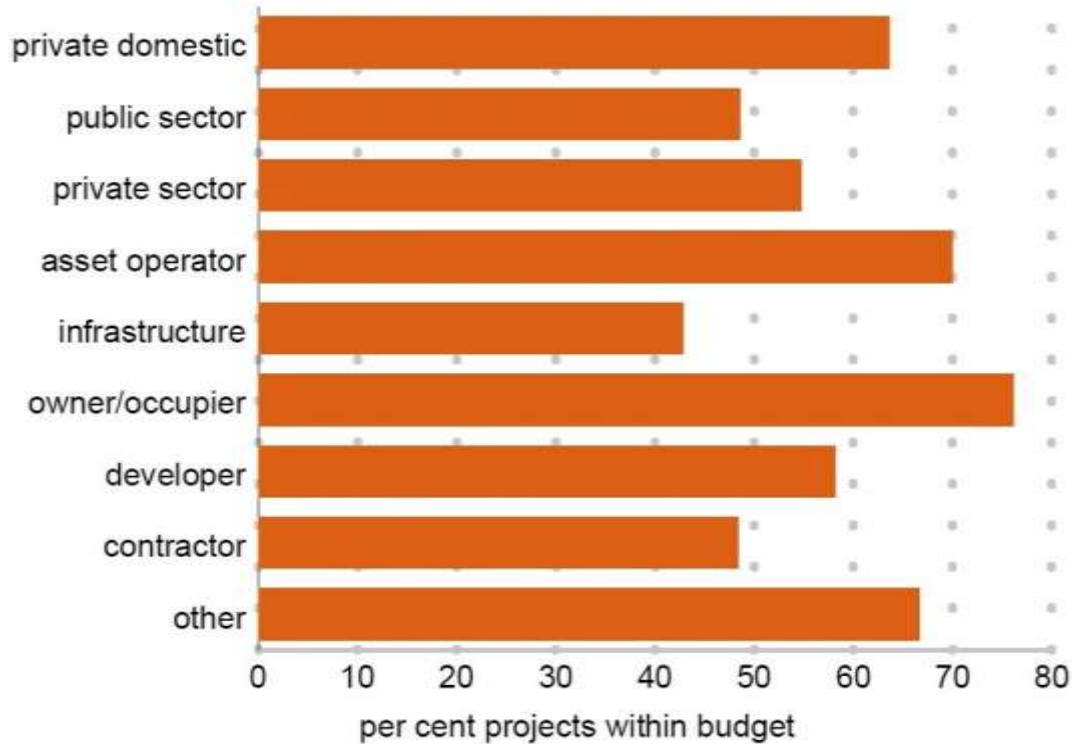
What clients have told us – contractors v others



What clients have told us – project budget



What clients have told us – budget by client type



Known problems in the industry

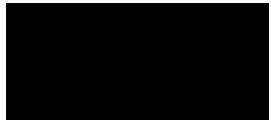
Fragmented

Poor productivity

Poor collaboration

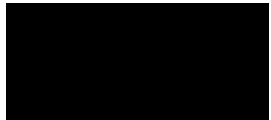
Inefficient

Slow to adopt change



Benefits of measuring

Market research = better services = mutually beneficial outcomes



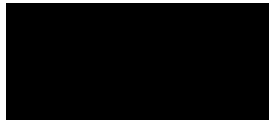
Critical themes for debate

Prior beliefs

Mutual understanding

Uncertainty

Notions of value



A large orange square graphic with a white inner square, partially overlapping the text.

RIBA for Clients

Results of the

‘Working with Architects’ Client Survey

