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### What will BREXIT mean to the South West?

#### Pre-BREXIT:

- Demand for construction was high before BREXIT. Skills shortages
- Contractors being selective, supply chain prices high
- Viability was already being tested





### What will BREXIT mean to the South West?

#### Post-BREXIT:

- Demand for construction reduced (uncertainty and reduced investment) –
   Private Sector
- Reduced Public sector funds?
- Contractors less selective, supply chain prices may become realistic
- Viability still being tested from reduced value even with some cost reduction
- Some costs may go up





# Challenges

- Economic downturn Reaction should stabilise but uncertainty will remain for some time.
- Reduction of private sector investment, lower spending
  - Already seen investment decisions taken from M&G, Aviva, Aberdeen, Standard Life, Canada Life suspending trading in Property
- Short term Reduction in Public sector spending? Less revenue income?
  - Infrastructure
  - Housing, Schools, Health?
- Lowering of the value of the pound:
  - Inflation on imported materials, Steel, Plasterboard, Glass, Metals
  - Oil and fuel prices
  - Potential for increase in costs making building projects less viable.
- Skills shortages:
  - Less immigrant labour.... We have an ageing workforce, declining apprentice numbers = opportunity for manufactured solutions





## **Opportunities**

- Reduction in building costs (planning & development costs as well as build costs)
- Government Policy to keep to keep the house builders building?
- Massive social housing need but need to engage innovation
- Make town planning policy efficient
- Removal of OJEU procurement obstacles
- Will force industry to become more competitive, leaner, innovative
- Increase demand for off-site manufacture (but UK based)
- Spec housing slow-down may bring labour and trades costs down to a more sustainable rate.
- Potentially greater overseas investment due to devalued pound? will we see this in the South West?





## Don't Panic ... !

- We don't leave the EU for 2 years
- Inertia in current public sector spend will last for 2 years
- Challenges inspire innovation and the UK is good at innovation
- If we follow the principals of CESW we will be well prepared for any changes





# Question Time ?