



**CONSTRUCTING  
EXCELLENCE**  
South West

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**Sharing Networking Influencing**

## **Constructing Excellence** **South West's** **Top 10 Principles** **of Procurement**

- 1** Clearly and unambiguously define what it is you want to procure
- 2** Adopt the right procurement route for your desired outcomes
- 3** Understand the risks that exist, and allocate them to whoever is best placed to manage them
- 4** Select an appropriate standard Form of Contract limiting amendments to reflect agreed commercial arrangements
- 5** Speak to Contractors and their Supply Chain as early on in the process as you can
- 6** Carefully consider the size of the tender list – too many and tenderers will lose interest
- 7** Allow sufficient time for the tender and tender review process
- 8** Evaluate tender returns based on value, not on cheapest tender cost
- 9** Commit to suppliers early to allow time for collaborative planning, value management and secure resources
- 10** Provide feedback to the unsuccessful tenderers